



Mr. J. S. Deepak
Additional Secretary, Department of Commerce, Government of India

J.S. Deepak is an Indian Administrative Service (IAS) officer of 1982 batch of UP cadre. As Additional Secretary, Department of Commerce, Government of India he looks after the work related to formulation and implementation of India's trade policy. He is also India's Chief Negotiator at the WTO and for the Regional Comprehensive Economic Partnership (RCEP) agreement, the mega FTA being negotiated by 16 countries.

Deepak has also served as Joint Secretary, Telecom from April, 2008 to July, 2010 when he designed and conducted the 3G/4G spectrum auctions which fetched the Government huge revenue of Rs. 1,06,260 crore (US\$ 24.5 billion). This was a pioneering exercise where spectrum was auctioned in India for the first time and an e-auction of such magnitude was conducted through a fair and transparent process leading to an expansion of voice and data services.

He was Member of the High Level Committee on Public Procurement set up by Prime Minister of India to bring about reforms in government procurement. Recommendations of the Committee have been incorporated in the Public Procurement Bill introduced in Parliament.

Deepak has also served as Chairman & Managing Director of State Trading Corporation (STC) of India and has been a Member of the Board of Directors of Bharat Sanchar Nigam Limited (BSNL), Mahanagar Telephone Nigam Limited (MTNL). He is also on the Board of India Trade Promotion Organization (ITPO), Indian Institute of Foreign Trade (IIFT) and the Governing Council of the Institute of Chartered Accountants of India (ICAI)

From 1997 to 2002 he worked on a foreign assignment as Consultant with The Policy Project, Washington DC, a consortium of Research Triangle Institute, North Carolina, USA and Johns Hopkins University, Baltimore, USA, to develop population and health policies for various countries and States in India and provided technical assistance to reproductive and child health projects in South Asia.

Deepak holds an MBA degree from Indian Institute of Management (IIM), Ahmedabad in 1982 and has also completed the advanced course in Health Communication from Johns Hopkins University, Baltimore, USA in 1995.

He has been invited to lecture on subjects related to management, telecom and communication at the Indian Institute Management (IIM), Ahmedabad & Lucknow, National Academy of Administration (LBSNAA), Mussoorie, Faculty of Management Studies, Banaras Hindu University, Varanasi and Institute of Corporate Affairs (IICA), Delhi. He has been editor of various newsletters and a number of his 'middles' and articles on development issues have been published in newspapers including in the editorial column of the Times of India.
